# Jerome Consulting

# Products

**Jerome Consulting** is a leading international distributor of Inscape Publishing products, including DiSC®. Today, Inscape's solution-focused products are used worldwide in thousands of organizations of all sizes, major government agencies, and Fortune 500 companies.

| Selected Products | Descriptions |
|---|---|
| **Everything DiSC Profiles**<br>+ *Work Of Leaders (New!)* + *363 For Leaders (New!)*<br>+ *Management* + *Sales* + *Workplace* | Our newest, specialized, personalized, in-depth, customizable, and complete training systems. Online assessments/profiles, engaging facilitation kits, professional slide presentations, contemporary videos, online follow-up and much more! |
| **EPIC (Electronic Profile Information Center)**<br>+ *Online Access To All Learning Solutions!* | Electronically send, customize, print, & store assessments like DiSC (& *ALL* other profiles) online via the internet! Some online profiles are also available in Spanish, German, French, Italian, Chinese, & Japanese! JC will set up your online account on Inscape Publishing's EPIC System, and provide helpful set-up instructions, proven email templates (to send profiles to participants), & detailed answers to FAQ's. One EPIC Account & Account Manager per organization is adequate to distribute a multitude of profiles online to employees worldwide using EPIC credits. |
| **DiSC Classic Facilitation System** | All-In-One Complete Training Kit: Course Outlines, Insight Modules, Slides, Handouts, Videos, Assessments, etc. |
| **DiSC Classic DVD** | Video companion to the Facilitation System above. You can easily incorporate it into your existing DiSC training. |
| **DiSC Classic** | The best selling DiSC profile in the world! With 30+ years of proven reliability and 40+ million users, the DiSC Classic 2.0 Personal Profile System remains the most trusted learning instrument in the industry! |
| **DiSC Classic 2 Plus** | Customize your training with up to six supplemental reports that meet your organization's unique training needs. |
| **DiSC Indra** | Profiles, Facilitator Kit, Handouts, & Slides. Provides feedback on the interrelatedness of different DiSC styles, & actionable insight into the dynamics of teams, for conflict resolution, coaching, & relationship building. |
| **DiSC PPSS**<br>+ *Personal Profile System Software!* | Detailed, personalized reports to help learners apply DiSC in a variety of business applications in sales, management, customer service, and more. |
| **DiSC Action Planners**<br>+ *Management* + *Managing Performance*<br>+ *Sales* + *Customer Service* | Quick, practical online or paper assessment tools. Jerome Consulting training programs apply Action Planners:<br>• "Leading Teams" (Applying Situational Leadership & Influencing Team Culture) = Management Action Planner<br>• "Coaching Through Effective Feedback" (Applying The Feedback Planner) = Managing Performance Action Planner |
| **DiSC Training Enhancers**<br>+ *DiSC People-Reading Guide* + *QuikDiSC* + *DiSC Mug*<br>+ *DiSC People-Reading Pens* + *DiSC Buttons* | Premium DiSC products to enhance your training efforts within your organization. Offer them as entry or parting gifts to reinforce learning and support your DiSC cultural initiatives. |
| **idXready Training Programs**<br>+ *Capitalizing On Team Talents*<br>+ *Collaboration Skills For Teams*<br>+ *DiSC-Powered Selling* + *Frontline Management*<br>+ *Conflict Management* + *Listening Skills* | Instructional Design *Accelerated!* The fastest, easiest way to deliver individualized assessment-driven classroom training. Designed with today's fast-paced workplace in mind, these half- to full-day training programs are flexible & easy to prepare, combining online pre-work, individualized participant workbooks, professional PowerPoint, engaging video, and contemporary experiential & processing activities, woven together to create a uniquely powerful & personal learning experience. |
| **Team Dimensions** | Understanding & capitalizing on approaches to group processes is vital to creating high-performance teams. Work from your strengths, identify your most natural team role, and gain appreciation for others' contributions. |
| **Discovering Diversity** | Learn how employees respond to workforce diversity, & where they need to develop increased understanding. |
| **Work Expectations** | Identify clearly defined/communicated work expectations, how to communicate them, get them met, & adjust them. |
| **Personal Listening** | Accept interpersonal listening differences. Adopt behavioral strategies that foster collaborative relationships. |
| **Dimensions Of Leadership** | Explore leadership from 3 points of view. Assess 4 aspects of leadership. View 12 leadership dimensions. |
| **Coping & Stress** | Valuable feedback to explore coping and stress in personal and professional lives. |
| **Time Mastery** | Set priorities & manage time more effectively by evaluating effectiveness in 12 critical areas. |
| **AiA Classic: Adventures In Attitudes** | Self-discovery process focuses on motivation from the inside out. Facilitation/Participant Manuals and more. |

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***Providing business leaders lasting competitive advantages through improved team performance***