

Jerome Consulting

Company Profile

Jerome Consulting provides practical team development resources to give our clients lasting competitive advantages, such as:

Get Results

- ❖ Aligned strategic direction
- ❖ Advanced competencies & accountability
- ❖ Enhanced customer service & loyalty
- ❖ Increased retention of top talent
- ❖ Improved processes & cost containment
- ❖ Sustained financial success

We are experienced business leaders with internationally recognized track records of facilitating successful Talent Development efforts in a wide variety of organizations and industries. Over the course of our careers, we have provided consulting services to:

Partner With Leaders

The Aerospace Corporation, ABET, ASML, Callison Architects, Canon, Carl's Jr., Cedars-Sinai, ConAgra/Hunt-Wesson, ESI, Edwards Lifesciences, Exult/Hewitt, FEI, Genentech, Goodrich, InFocus, Mitsubishi, NEC, Nissan, OCTA, Precor, Regence/Blue Cross Blue Shield, Reynolds&Reynolds, Tektronix, Toshiba, Tripwire, Universal Studios, Young&Rubicam, and more

Our approach as your strategic business partner is based on a well-grounded foundation of core values and philosophies. We share your commitment to continuous learning. We seek to work with others who support these valued principles:

Promote Values

- ❖ Practical Innovation
- ❖ Accountable Integrity
- ❖ Serious Fun
- ❖ Balanced Priorities
- ❖ Proven Success

Training

- ☑ Influencing For Business Results (DiSC®)
- ☑ Leading Teams
- ☑ Coaching Through Effective Feedback
- ☑ Leading Transitions
- ☑ Negotiating Cooperatively
- ☑ Building Teams
- ☑ Evaluating Performance
- ☑ Sharing Effective Feedback
- ☑ Aligning Vision
- ☑ Building Customer Loyalty
- ☑ Solving Problems
- ☑ Facilitating Productive Meetings
- ☑ Enhancing Presentations

Products

- ☑ Everything DiSC® Application Library
363 For Leaders, Workplace, Management, Sales, DiSC Classic & DiSC Classic 2 Plus (Online & Paper Profiles, Facilitation Systems, & Videos; Many in Foreign Languages)
- ☑ EPIC Profiles (Online Access To All Inscape Publishing Learning Solutions)
- ☑ Assessments, Programs, Systems & Tools
6 idXready Programs (Team Talents, Collaboration, Selling, Frontline Management, Listening, Conflict Management), 5 DiSC Action Planners (Sales, Customer Service, Management, Managing Performance, Talk!), DiSC Indra, DiSC PPSS, Team Dimensions, Discovering Diversity, Work Expectations, Personal Listening, Dimensions Of Leadership, Coping & Stress, Time Mastery, Adventures In Attitudes, Guidebooks, and much more

Consulting

- ☑ Training Program Development & Delivery
- ☑ Team Building & Agreements
- ☑ Talent Development Systems
Needs Assessments, Leadership Competency Development Models, Performance Improvement & Management Systems, Sustaining Mechanisms, etc.
- ☑ Leadership & Executive Coaching
- ☑ Meeting Process Facilitation
Strategic & Project Planning, Team Conflict Resolution, etc.
- ☑ Train-The-Trainer Certifications



Jerome Consulting

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*Providing business leaders
lasting competitive advantages
through improved
team performance*